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## **eVideo announces strategic relationship with Nextgen Networks**

**Videoconferencing service provider taps into Nextgen's national fibre network and VPLS service to deliver secure, high definition video and telepresence systems**

**SYDNEY, AUSTRALIA, 9 November, 2007** – Leading videoconference services provider, eVideo Communications, has announced a new strategic relationship with national fibre network carrier Nextgen Networks that will allow it to take its videoconferencing services to the next level.

According to Mr. Tom Morgan, National Sales Director for eVideo Communications, partnering with Nextgen will enable the organisation to significantly enhance the range of products and services it delivers to a rapidly growing market.

“Videoconferencing services have come a long way in the last couple of years as more and more private and public organisations pursue opportunities to use video hook-ups as an alternative to interstate or international travel,” Mr. Morgan said. “Today’s videoconferencing customers are looking for richer, more flexible services that can involve high definition pictures from multiple locations and multiple cameras in any one location.

“At the core of our ability to meet this rising demand for new, high definition and multi-point telepresence services is flexible and affordable high bandwidth data carriage.

“By entering a strategic partnership to utilise Nextgen’s premium quality national Ethernet fibre network and cutting edge VPLS service, we are able to genuinely offer a one-stop shop for all the latest video services that are globally popular.”

Mr. Morgan said that the demand for videoconferencing services is continuing to expand and evolve. Meeting those demands has been challenging under most services that are available from Australia’s incumbent high bandwidth carriers.

“Video connections now often need to be accompanied by applications data and a full multimedia experience,” Mr. Morgan said. “There is a lot of customisation required to deliver the type of rich video and data sharing experiences today’s videoconferencing customers require.

“Nextgen has proven experience in providing a National Ethernet data network with Layer 2 VPN capability via its VPLS Product. It offers unprecedented flexibility and quality of service guarantee features to high capacity, high performance data connectivity solutions.”

As a result of the strategic relationship with Nextgen, eVideo Communications will be able to further develop the IP-based solutions it is supplying to a broad range of customers in market verticals such as international diplomacy, construction, mining and resources, education and Financial Services.

“The services we sell offer the opportunity for our customers to improve their communications, save significant costs on travel and meet carbon reduction targets,” Mr. Morgan said. “Quite simply, we could not deliver the type of next generation, high definition and telepresence services that are now in demand without a robust, flexible, reliable and broad-reaching high bandwidth network such as Nextgen’s.

“If international trends are anything to go by, high definition videoconferencing is going to experience high demand growth within Australia during 2008. Partnering with Nextgen will genuinely enable us to service this demand and take our business and the quality of services we offer to the next level.”

**For further information call:**

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**About eVideo Communications**

eVideo ([www.evideocomm.com](http://www.evideocomm.com)), Australia’s premier distributor of Video and Audio conferencing technology provide complete sales, service and support to corporate, education & government throughout Australia. eVideo’s wide range of high-performance products include video communication solutions, audio conference systems, network technology for ISDN and xDSL networks, Crestron boardroom integration technology combined with telepresence solutions, as well as consultancy, network design together with video room hire and video bridging services. Founded in 1998, eVideo Communications is proud to be an Australian Government Endorsed Supplier and GITC (Qld) endorsed supplier.

**About Nextgen**

Nextgen Networks ([www.nextgennetworks.com.au](http://www.nextgennetworks.com.au)) is a national Telecommunications carrier that specialises in high performance data services.

Nextgen’s customers are other Carriers, Service Providers, Government and Corporations.

Nextgen products include high capacity data transmission services from corporate links up to complete wavelengths, nationwide multipoint Ethernet networks (VPLS Service), Internet, satellite and carrier grade co-location offerings.

Nextgen owns and operates infrastructure that includes Australia’s third largest fibre network, a latest generation national switched data network and co-location centres throughout Australia.

Nextgen is a wholly owned subsidiary of the Leighton Group.